वार्षिक प्रतिवेदन

ANNUAL REPORT

2025-2026

SHEFEXIL

शेलाक एण्ड फारेस्ट प्रोडाक्टस ऐक्सपोर्ट प्रोमोशन कौंसिल

(भारत सरकार का वाणिज्य और मंत्रालय से प्रवर्तित)

Shellac And Forest Products Export Promotion Council

Formerly Shellac Export Promotion Council
(Sponsored by Ministry of Commerce & Industry, Govt. of India)

1/1, Wood Street (2nd floor), Kolkata - 700 016

ANNUAL REPORT

2025-26

SHEFEXIL
SHELLAC & FOREST PRODUCTS
EXPORT PROMOTION COUNCIL

SHELLAC & FOREST PRODUCTS EXPORT PROMOTION COUNCIL KOLKATA

PAST CHAIRMEN OF THE COUNCIL GOVT. OFFICIALS

June 1957 & 1961	:	**Shri C. R. B. Menon (Director General of DGCI&S)**
1962	:	**Shri Ajit Mazoomdar (Jute Commissioner)**
1963 to 1966	:	**Shri G. C. L. Joneja (Jute Commissioner)**
1967 & 1968	:	**Shri P. C. Bhagat (Jute Commissioner)**
1969 to 1971	:	**Shri S. P. Mukherjee (Jute Commissioner)**

TRADE

1984	:	Shri S. S. Jayaswal
1985	:	Shri S. S. Jayaswal
1986	:	Shri P. K. Singhania
1987	:	Shri S. K. Saraf
1988	:	Shri S. S. Jayaswal
1989	:	Shri S. S. Jayaswal
1990	:	Shri J. P. Kanoria
1991	:	Late S. P. S. Grover
1992	:	Shri K. B. Jayaswal
1993	:	Shri K. B. Jayaswal
1994	:	Shri S. S. Saraogi
1995	:	Shri S. S. Saraogi
1996	:	Shri S. K. Saraf
1997	:	Shri S. S. Saraogi
1998	:	Shri S. K. Saraf
1999	:	Shri S. K. Saraf
2000	:	Shri Prakash Thaker
2001	:	Shri Prakash Thaker
2002	:	Shri S. K. Saraf
2003	:	Shri S. K. Saraf
2004	:	Shri P. K. Saraogi
2005	:	Shri P. K. Saraogi
2006	:	Shri P. K. Shaw
2007	:	Shri P. K. Shaw
2008	:	Shri P. K. Shaw
2009	:	Shri Rajeev Kher, IAS Jt. Secy., Deptt. of Commerce, Govt. of India.
2010	:	Shri Rajeev Kher, IAS Jt. Secy., Deptt. of Commerce, Govt. of India.
2011	:	Shri Sudhir A. Merchant
2012	:	Shri Sudhir A. Merchant
2013	:	Shri PSSK Rajasankaralingam
2014	:	Shri PSSK Rajasankaralingam
2015	:	Shri G. L. Sarda
2016	:	Shri G. L. Sarda
2017	:	Shri Sumit Kr. Ghosh
2018	:	Shri Sumit Kr. Ghosh
2019	:	Shri Ashvin K. Nayak
2020	:	Shri Ashvin K. Nayak
2021	:	Shri Dilip Soni
2022	:	Dr. Lal Hingorani
2023	:	Dr. Lal Hingorani
2024	:	Shri Anup Agarwala
2025	:	Shri Anup Agarwala

Chairman :
Shri Anup Kr. Agarwala

Vice Chairman :
Ms. Nandini Merchant

Executive Director :
Dr. Debjani Roy

Registered Office :
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1/1, Wood Street, 2nd Floor
Kolkata – 700 016
Tel : + + 91-33-2283-4417 / 4697 / 4698
Fax :+ + 91-33-2283-4699
E-mail:shefexil@gmail.com

Statutory Auditor :
M/s. R K Patodi & Co.
Chartered Accountants
2nd Church Lane, 4th Flr, Suit No. 404A,
Calcutta – 700 001.

Bankers :
State Bank of India
(Commercial Branch)
24 Park Street, Kolkata – 700 016.

Indian Overseas Bank
(Int. Business Branch)
6, Royd Street, Calcutta –700 016.

Central Bank of India
(Park Street Branch)
1, Park Street, Kolkata – 700 016

Shri Anup Kr. Agarwala

Chairman

12th October, 2026

Dear members,

I have great pleasure in presenting here the Annual Report of your Council for 2025-26. We have successfully traversed a difficult path strewn with many hurdles and challenges in 2025-26 and I extend my sincere thanks to every member of the Council for his or her contribution in taking the Council forward. I am fully aware of the difficulties encountered and feel proud of the manner in which everyone has stepped up to face the global uncertainties impacting trade.

Facing tremendous odds, our Council has achieved an increase in total exports of a little over 6 per cent, from US $ 4451.47 million in 2024-25 to US $ 4761.69 million in 2025-26. I credit this entirely to the combined efforts of all SHEFEXIL members who stood firm against all odds to achieve the goal. Our member exporters deserve special praise for having stayed the course through tough times with unwavering focus on the emerging markets. I am glad to inform that we have set an export target of US $ 5274.85 million for 2026-27, an increase of 11 per cent or so.

The various product panels of the Council have shown a moderate growth in 2025-26, and USA is still our largest market. Exports to US have seen a drop during 25-26 at US $ 1121.52 million, down from the US $ 1237.07 million in 24-25. Nutraceutical products exports increased to US $ 1060.04 million in 25-26 from the US $ 956.63 million achieved in 2024-25. While Exports of our flagship Shellac and Lac based products climbed to $ 169.70 million in 2025-26 from US $ 154.45 million in '24-25, understandably, Lac-based products exports to USA dropped to US $ 19.25 million from US $ 28.97 million because of the prevailing market conditions. Guar exports to US climbed to US $ 675.67 million in '25-26 from $ 633.40 million in '24-25.

After withstanding the numerous trade barriers and market uncertainties in 2025, global trade today faces a tough challenge by way of the outbreak of war in the Middle East region. It is our firm belief that the conflict will get resolved in the immediate future, though global economic growth is projected to slow down considerably.

The continuing Middle East crisis has put brakes on the global disinflation trend evident since 2023, and for developing economies like India, the impact has been much sharper when compared with developed economies. As per recent global economic reports, higher energy, transport and import costs could well erode real incomes and broaden price pressures across a wide range of goods and services. An area of particular concern is food prices. Fertilizer supplies have already been disrupted, pushing up costs, which could reduce crop yields, exerting an upward pressure on food prices. And this could directly impact our value added agri commodity exports.

It is important to understand that we in the MSME sector are highly vulnerable to external shocks and our exporters must therefore exercise caution while navigating the choppy waters. We must strategise while preparing for future disruptions in an increasingly uncertain global trade environment, and be prepared to withstand the shocks of the worsening geopolitical fragmentation, which may trigger renewed trade tensions, further weakening our export growth. However, on the brighter side, global trade activity could brighten if productivity gains from AI materialize more rapidly.

I once again reiterate that given the likely scenario of a sharp global growth slowdown in the current fiscal, we must continue to focus on emerging markets, especially South East Asia and Africa, though Europe, USA and China will remain as key pillars of the global economy. I tend to agree with the viewpoint of some trade experts that Asia's center of growth is likely to shift from China to India and other emerging markets. And this is where we need to sharpen our skill-sets and focus on product development through sustained R&D activities. On the policy front, greater incentivisation of productivity is the need of the hour for enabling Indian exporters to fight global competition effectively.

Members, if we have to achieve the desired objectives like greater share in the global markets, we need to scale up manufacturing and quality improvement, thereby gaining the niche advantage over strong competitors like China. Our singular aim should be to keep climbing the global value chain and focus on greater value addition

besides new product development. We have to position 'Brand India' in global markets for a sustainable impact, especially with regard to nutraceutical products in the food ingredients and herbal segment. And, above all, we must strive for an inclusive growth model to partner the rural poor, remembering that it is always 'nation first'..

Agri commodity exports may not be generating billions of dollars but their importance to the economy lies in employment generation at the grass-root level. As per available data, "some 50 million tribal people depend on NTFPs for meeting their subsistence consumption and income needs". We are committed to impart a major thrust to employment generation through MSME exports, particularly of NTFPs and thereby help this unorganized sector to become more competitive and tackle global challenges more effectively.

Given the strong policy support of the Government of India through various beneficial schemes for export development like PLI, particularly for the MSME sector, the Council is well equipped today to weather the new tariff barriers that have emerged in the global markets. Going by the strong performance of our key product groups of Lac and lac-based products, Guar Gum value-added, Nutraceuticals, Non Timber Forest Produce, Vegetable saps and herbal extracts and botanicals., we need to put up an improved performance in the coming quarters.

The MSME export sector has now caught the government's attention and greater reforms in our Customs and banking rules, besides easy access to bank credit and incentives on par with Chinese exporters are needed. This, in my view, will help lift India's exports to new heights through the fast growing e-commerce medium.

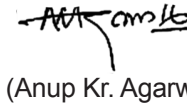
I am happy to inform that we are perhaps the only Export Promotion Council in India doing Quality Control at the export stage, conducting research, covering the interests of Growers at the grass-root level and thus, virtually performing the activities of a Commodity Board. Considering the nature of the products dealt with by the Council, the export intensity and overall mandate of the Council, we can surely be accorded the status of a quasi Commodity Board for total, integrated and holistic development of Lac and other NTFP-based products.

Members, I need to remind all that India's agri export sector which straddles the MSME segment is still largely driven by low value added items that may not fetch high prices. We need to make full use of schemes like PLI, and take our manufacturing exports to new heights by venturing into hitherto unexplored markets. Our aim is to carry forward the Made in India brand and explore uncharted territories to find new buyers. Embracing the high value added route for our export products is need of the hour, as this alone can bring in the expected returns and strengthen India's position as a reliable supplier of quality goods globally.

I take this opportunity to sincerely thank all Members, colleagues and other stakeholders for their continued support. I am confident of reaching our aspirational goals with your full support in the near future.

With warm regards

Yours sincerely,



(Anup Kr. Agarwala)

Chairman

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MISSION STATEMENT

SHEFEXIL is run by a tri-directional mission to

- Strengthen plans and initiatives for products of exports.
- Maximize India's export potential through collective action.
- Assist the members of the Council to boost exports and discharge their responsibilities and obligations under Foreign Trade Policy.

VISION STATEMENT

- To realize the full potential of India's products of exports through collective action.
- To create a global brand for products in the basket of SHEFEXIL.
- To conceptualise plans and initiatives for exports of the products under the purview of the Council.
- To turn exports of the products as a tool for improving the lives of the poorer section of the population and develop the economically weaker sections of the society.
- Boosting employment oriented products of exports and ensuring infrastructure development in rural / tribal areas.
- To strengthen plans and initiatives for exports of the products under the purview of this Council.

THE COMMITTEE OF ADMINISTRATION OF SHELLAC & FOREST PRODUCTS EXPORT PROMOTION COUNCIL has great pleasure in placing before you the Annual Report of the Council for the year 2025-26. This is in keeping with the past practices and also consistent with our statutory obligations. Despite considerable seasonal variations in the volume and nature of trade, this present accounting and reporting period has been found to be most convenient and widely accepted.

THE YEAR IN PERSPECTIVE

During the year, Shellac EPC, now re-christened as Shellac & Forest Products EPC completed 69 years of existence. It is therefore, appropriate to take stock of the current status and state of its functioning.

3.1 Shellac & Forest Products EPC having its Registered Office at "Vanijya Bhawan", International Trade Facilitation Centre, 1/1, Wood Street, 2nd Flr., Kolkata – 700 016, is registered under Section 25 of the Companies Act of 1956, and subsequently under Section 13(1) of Companies Act, 2013. It functions within the parameters and provisions of Chapter 2 of Hand Book of Procedures, and its major functions are

(a) To provide commercially useful information and assistance to the members in developing and increasing their exports;

(b) To offer professional advice to their Members in areas such as technology up gradation, quality and design improvement, standards and specifications, product development, innovation etc.;

(c) To organize visits of delegations of its Members abroad to explore overseas market opportunities and interaction with importers abroad.

(d) To organize participation in trade fairs, exhibitions and buyer-seller meets in India and abroad;

(e) To promote interaction between the exporting community and the Government both at the Central and State levels; and

(f) To build a statistical base and provide data on the exports and imports of the country, exports and imports of their Members, as well as other relevant international trade data.

3.2 Shellac EPC was set up in June 1957 with the following tasks :

(a) To introduce orderliness and discipline and a sense of prospective in the Lac trade.

(b) To strengthen the export focus and improve competitiveness in the export market and to enhance foreign exchange earnings from exports of Lac and its various products.

3.3. During the year the Council had 106 Ordinary members and 1159 Associate members (Total 1165 Members).

3.4. Performance

- Increase in international trade
- New programs to develop industry competency
- Improvement in product mix
- Improvement in the marketing mix

3.5. New Frontiers New Initiatives

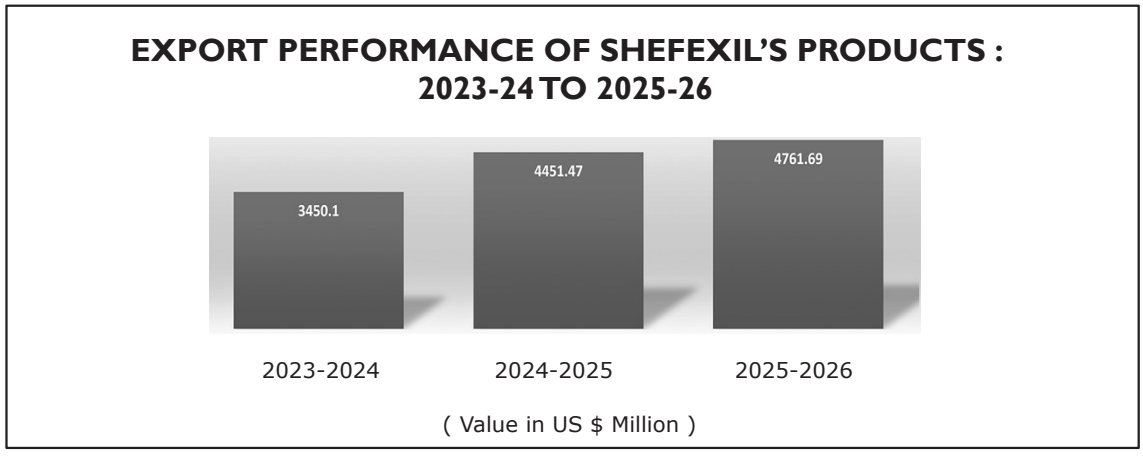
Till recently, the Council had been looking after the exports of Shellac and Lac based products only. The allocation of other Non Timber Forest Produce & their value added products not merely compliments the existing product basket of the Council, but also enhanced its size, responsibilities, multiplicity of tasks and operation levels several folds. Exports of Shellac & Forest Products EPC during FY 2025-26 stood at 4761.69 US $ Million.

Exports from this sector may not be generating billions of dollars but the importance lies in generation of millions of jobs. According to a recent study done by Ministry of Environment & Forests, "Some 50 million tribal people depend on NTFPs for meeting their subsistence consumption and income needs". We can bring about major growth in employment by boosting exports of NTFPs by trying to help this unorganized sector to turn more competitive and face effectively global challenges.

3.6 Major product groups

- Shellac & Lac based products
- Vegetable Saps & Extracts of Herbs
- Guar Gum
- Herbs
- Fixed vegetable, Oil cake and others
- Other vegetable materials
- Multi products belonging to the North Eastern region
- Neutraceuticals

3.7. Export performance of the Products basket of SHEFEXIL over the last 3 years



3.8. An international footprint of the product basket of SHEFEXIL

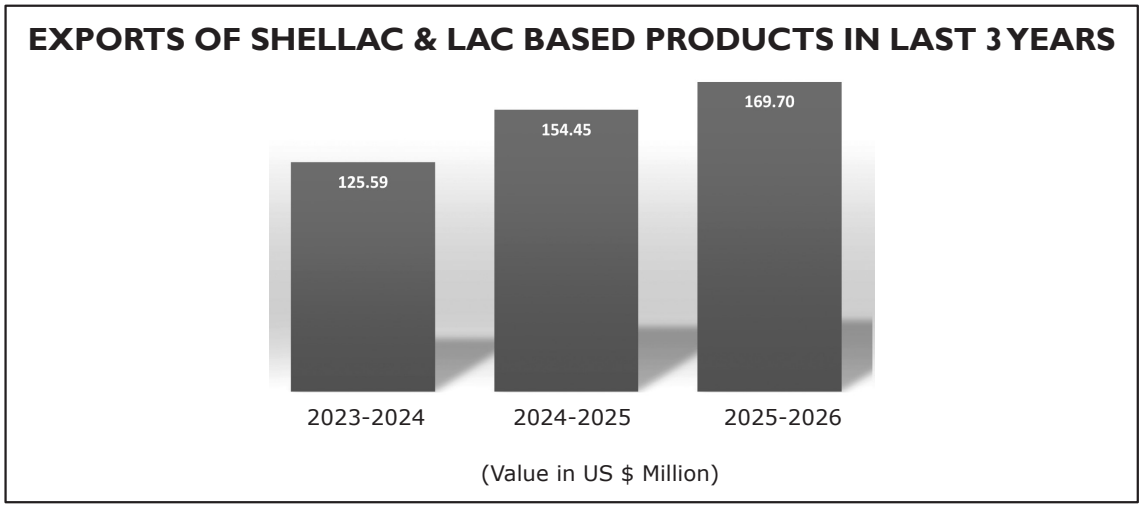
SHEFEXIL DATA ON TOP 20 EXPORT DESTINATIONS OVER THE LAST THREE YEARS

SHEFEXIL: ALL PANEL TOP 20 EXPORTING COUNTRY		April-MARCH 2024 (2023-24)		April-MARCH 2025 (2024-25)		April-MARCH 2026 (2025-26)	
SL.NO	Country	Qty. MT	Value US$ Mn	Qty. MT	Value US$ Mn	Qty. MT	Value US$ Mn
1	U S A	173451.00	1011.52	212284.73	1237.07	214411.05	1121.52
2	GERMANY	66357.99	211.37	113278.29	273.92	189677.24	344.65
3	CHINA P RP	124709.29	182.88	122789.49	234.68	129609.92	237.08
4	U ARAB EMTS	62823.06	134.71	97808.43	192.83	123443.77	213.34
5	CANADA	33539.51	101.39	40853.85	123.82	42966.08	167.94
6	U K	36712.59	113.33	43988.65	139.33	46536.37	150.47
7	NETHERLAND	61200.06	95.33	64975.46	125.86	53834.33	140.79
8	BANGLADESH PR	24897.19	46.91	77862.09	122.62	72311.90	131.90
9	RUSSIA	43211.08	101.77	47195.39	112.98	58918.81	123.46
10	AUSTRALIA	36722.32	107.84	39200.98	113.74	36320.46	115.99
11	FRANCE	7009.81	67.68	9026.79	91.25	9573.11	113.28
12	ITALY	17949.32	79.44	26839.69	113.69	23422.59	107.99
13	KOREA RP	27099.62	97.77	31778.79	103.60	31157.18	107.29
14	VIETNAM SOC REP	11027.49	23.73	29973.00	52.09	74148.86	93.65
15	SRI LANKA DSR	9020.99	21.36	16522.68	35.16	19169.03	86.08
16	JAPAN	19376.89	68.75	22326.82	71.53	23928.36	81.53
17	NEPAL	18437.90	28.02	63862.67	68.84	60030.33	68.66
18	SAUDI ARAB	18144.44	36.78	47738.41	64.21	45201.21	61.81
19	THAILAND	9754.39	44.23	15587.47	61.06	15798.09	61.05
20	BRAZIL	11604.10	45.41	15517.54	57.29	16284.51	58.84
	TOP 20 ALL PANEL EXPORT TOTAL	**813049.04**	**2620.22**	**1139411.22**	**3395.57**	**1286743.20**	**3587.32**
	GRAND TOTAL	**1145816.07**	**3450.10**	**1587974.66**	**4451.47**	**1788547.07**	**4761.69**

Note: The revision in the data pertaining to 2024-25 by DGCI&S and the revision of the SHEFEXIL product list (March 2026) have caused changes in the export performance.

4. Export analysis of major product groups

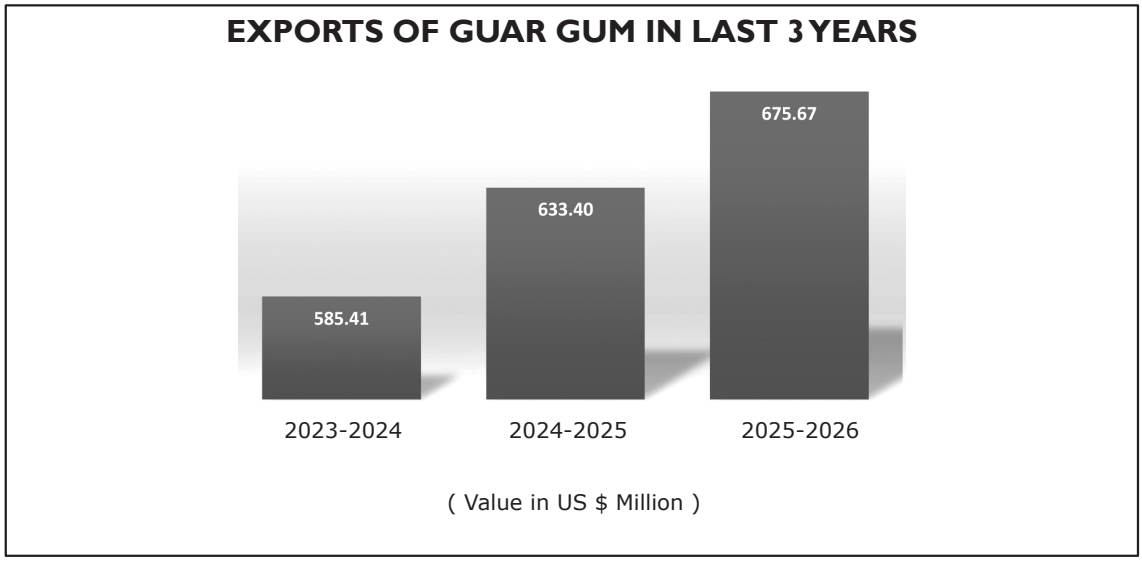
❖ **Shellac & Lac Based Product**



❖ TOP 15 EXPORT DESTINATION SHELLAC & LAC BASED PRODUCTS

SHELAC & LAC BASED PRODUCTS EXPORTING COUNTRY		April-MARCH 2024 (2023-24)		April-MARCH 2025 (2024-25)		April-MARCH 2026 (2025-26)	
SL.NO	Country	Qty. MT	Value US$ Mn	Qty. MT	Value US$ Mn	Qty. MT	Value US$ Mn
1	U S A	1951.98	19.90	2879.95	28.97	1639.22	19.25
2	NIGERIA	657.33	8.27	837.63	11.78	1344.33	18.24
3	U ARAB EMTS	742.95	11.72	858.07	12.65	861.08	14.75
4	CHINA P RP	257.24	3.43	518.84	14.55	241.53	13.82
5	GERMANY	504.76	5.92	605.71	7.88	895.71	13.42
6	MEXICO	115.14	2.39	133.74	6.60	119.69	10.05
7	BANGLADESH PR	942.33	8.55	1110.94	9.40	1024.02	8.98
8	SRI LANKA DSR	242.80	2.55	268.88	3.05	611.46	6.10
9	SAUDI ARAB	434.01	8.82	335.62	6.50	326.91	5.20
10	SPAIN	348.58	2.26	454.48	2.75	367.13	3.54
11	TURKEY	207.76	1.82	181.78	1.60	361.05	3.50
12	IRAQ	308.59	3.00	180.18	2.32	242.26	3.36
13	RUSSIA	50.66	0.58	53.53	0.66	217.59	2.76
14	U K	132.80	2.17	159.42	2.67	132.16	2.61
15	ITALY	97.48	1.32	85.51	1.31	131.90	2.56
	TOP 15 COUNTRY EXPORT TOTAL	**6994.41**	**82.70**	**8664.28**	**112.69**	**8516.04**	**128.14**
	GRAND TOTAL	**11588.86**	**125.59**	**12846.48**	**154.45**	**12550.23**	**169.70**

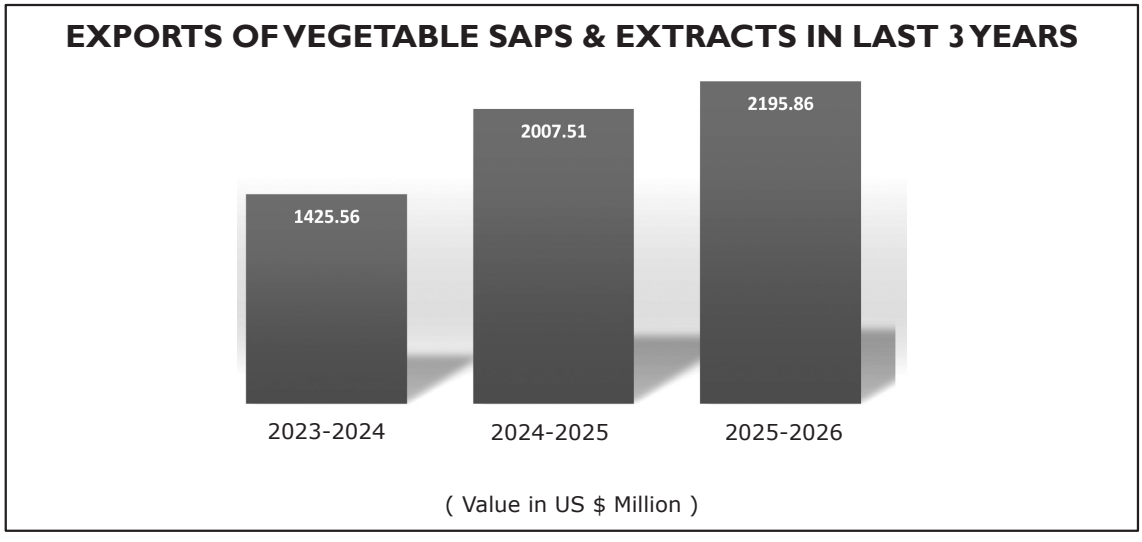
❖ Guar Gum



❖ TOP 15 EXPORT DESTINATION GUAR GUM

PANEL : GUAR GUM		April-MARCH 2024 (2023-24)		April-MARCH 2025 (2024-25)		April-MARCH 2026 (2025-26)	
SL.NO	Country	Qty. MT	Value US$ Mn	Qty. MT	Value US$ Mn	Qty. MT	Value US$ Mn
1	GERMANY	47405.80	72.73	87699.40	102.72	163272.44	147.39
2	U S A	57993.01	113.35	61496.27	112.10	69953.33	113.71
3	CHINA P RP	27764.93	43.52	58360.66	80.90	78784.88	89.76
4	RUSSIA	38125.76	69.17	40633.91	66.99	51165.83	75.99
5	NORWAY	96640.24	62.79	83287.46	50.88	52132.85	31.19
6	NETHERLAND	47161.06	38.41	34526.58	29.01	20262.87	22.21
7	CANADA	10081.85	19.01	12088.80	21.88	13696.90	21.43
8	U K	17250.33	16.82	20640.68	18.62	21118.40	18.85
9	U ARAB EMTS	4404.01	6.82	5363.20	7.83	13377.35	14.48
10	AUSTRALIA	15957.43	18.87	13172.61	14.21	8805.35	9.90
11	INDONESIA	3507.28	6.06	5192.75	8.76	6053.99	9.43
12	ITALY	8808.54	11.17	9990.72	13.52	7199.45	9.42
13	JAPAN	2897.25	7.24	3683.80	8.02	4118.64	8.22
14	DENMARK	7392.42	6.05	6685.08	5.74	9980.58	8.18
15	BRAZIL	5011.02	9.69	5056.50	8.85	4419.45	7.35
	TOP 15 COUNTRY EXPORT TOTAL	**390400.93**	**501.70**	**447878.42**	**550.03**	**524342.31**	**587.51**
	GRAND TOTAL	**450046.86**	**585.41**	**507186.10**	**633.40**	**589945.30**	**675.67**

❖ Vegetable Saps & Extacts

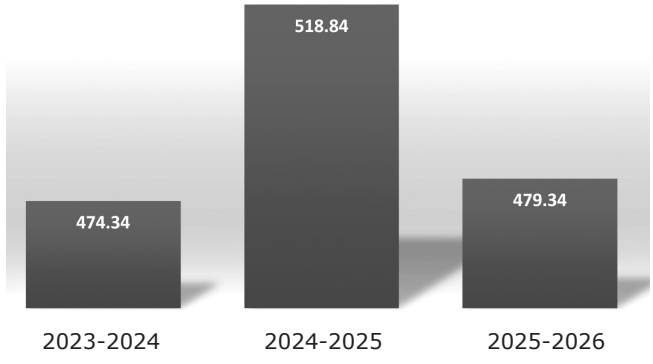


❖ TOP 15 EXPORT DESTINATION VEGETABLE SAPS & EXTRACTS

VEGETABLE SAPS & EXTRACTS (Added new HSN)		April-MARCH 2024 (2023-24)		April-MARCH 2025 (2024-25)		April-MARCH 2026 (2025-26)	
SL.NO	Country	Qty. MT	Value US$ Mn	Qty. MT	Value US$ Mn	Qty. MT	Value US$ Mn
1	U S A	23225.60	505.28	34477.51	672.67	33081.62	602.20
2	GERMANY	4235.73	58.29	5751.89	74.43	7728.85	99.64
3	CHINA P RP	30598.24	90.58	15014.42	99.81	13328.84	96.42
4	BANGLADESH PR	10290.64	17.43	51124.71	81.74	51715.01	96.06
5	FRANCE	1690.34	49.74	2623.66	63.42	2805.20	85.89
6	KOREA RP	5861.32	72.87	9135.55	77.44	12636.28	83.16
7	CANADA	2050.29	17.51	2754.39	23.06	3672.60	67.85
8	SRI LANKA DSR	2571.81	5.45	6210.77	15.95	8345.76	62.73
9	NETHERLAND	4363.27	30.25	5008.16	40.46	5189.73	56.24
10	VIETNAM SOC REP	5840.63	12.39	19267.47	31.39	58563.32	53.83
11	U ARAB EMTS	11323.34	32.65	19367.88	51.31	24318.60	51.99
12	JAPAN	2951.21	42.50	3704.64	42.76	4539.95	48.86
13	U K	4857.76	32.98	5169.70	41.90	5091.96	44.47
14	ITALY	2403.83	27.69	3763.47	36.25	4011.39	38.51
15	BRAZIL	3793.35	24.06	7174.84	35.32	7441.08	37.42
	TOP 15 COUNTRY EXPORT TOTAL	**116057.36**	**1019.67**	**190549.06**	**1387.91**	**242470.19**	**1525.27**
	GRAND TOTAL	**187759.29**	**1425.56**	**395775.65**	**2007.51**	**467871.56**	**2195.86**

❖ Plant & Plant Portion (Herbs)

EXPORTS OF PLANTS & PLANT PORTIONS (HERBS) IN LAST 3 YEARS

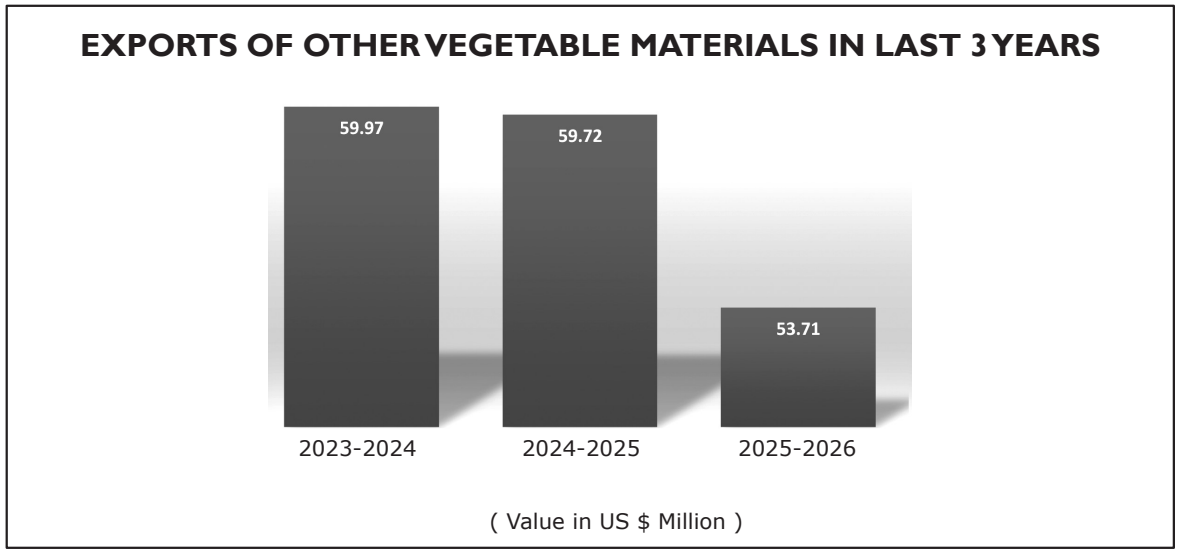


(Value in US $ Million)

❖ TOP 15 EXPORT DESTINATION PLANT & PLANT PORTION (HERBS)

PLANT & PLANT PORTIONS (HERBS)		April-MARCH 2024 (2023-24)		April-MARCH 2025 (2024-25)		April-MARCH 2026 (2025-26)	
SL.NO	Country	Qty. MT	Value US$ Mn	Qty. MT	Value US$ Mn	Qty. MT	Value US$ Mn
1	U S A	23739.03	155.62	32384.12	166.87	27276.23	131.33
2	GERMANY	10892.81	64.02	14051.23	72.60	12866.20	67.53
3	ITALY	3404.82	30.23	5861.21	39.94	5666.44	34.44
4	VIETNAM SOC REP	2094.12	4.77	1916.80	6.98	4208.20	24.75
5	U ARAB EMTS	3849.07	8.41	5588.87	14.78	7757.33	18.30
6	CHINA P RP	11685.73	22.72	11214.06	17.34	13248.32	17.62
7	FRANCE	972.24	6.88	2167.72	14.72	2402.55	14.29
8	U K	1682.31	13.96	2040.82	15.05	2057.10	13.62
9	BANGLADESH PR	8921.60	12.14	12976.18	14.74	8158.90	11.46
10	NETHERLAND	4618.81	8.67	4181.27	11.63	4355.77	11.40
11	CANADA	2272.30	9.17	3006.47	11.39	2986.29	11.30
12	RUSSIA	958.81	5.96	2039.94	9.31	2501.69	8.78
13	AUSTRALIA	1106.27	10.00	1227.17	8.03	1456.61	8.21
14	SPAIN	971.24	6.98	1171.93	7.01	1457.17	7.83
15	MEXICO	1704.60	6.67	2143.57	8.54	2741.72	7.53
	TOP 15 COUNTRY EXPORT TOTAL	**78873.76**	**366.20**	**101971.36**	**418.93**	**99140.52**	**388.39**
	GRAND TOTAL	**113287.31**	**474.34**	**140917.04**	**518.84**	**145123.44**	**479.34**

❖ Other Vegetable Materials

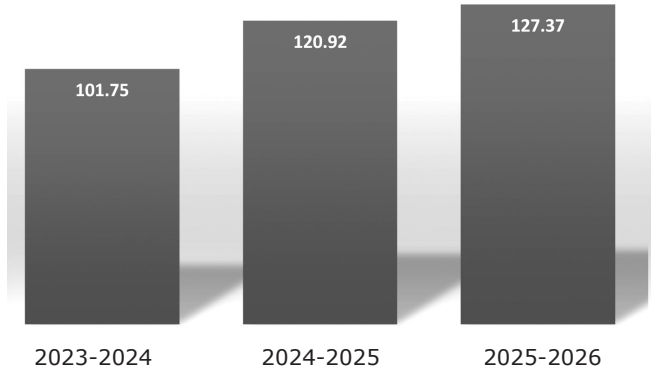


❖ TOP 15 EXPORT DESTINATION OTHER VEGETABLE MATERIALS

OTHER VEGETABLE MATERIALS		April-MARCH 2024 (2023-24)		April-MARCH 2025 (2024-25)		April-MARCH 2026 (2025-26)	
SL.NO	Country	Qty. MT	Value US$ Mn	Qty. MT	Value US$ Mn	Qty. MT	Value US$ Mn
1	JAPAN	9310.57	5.58	10211.43	6.17	9324.15	5.72
2	CHINA P RP	46271.75	14.17	25522.07	9.26	11042.22	5.40
3	U S A	2307.37	9.04	2356.88	7.40	1850.86	5.24
4	SPAIN	698.34	1.38	757.18	1.35	1465.69	3.87
5	U K	1215.82	3.29	1114.17	3.56	1249.05	2.92
6	GERMANY	1003.78	2.96	1164.83	3.14	1013.73	2.92
7	BHUTAN	10949.74	3.36	2981.26	2.57	3555.68	2.72
8	U ARAB EMTS	3308.68	2.75	2985.82	2.72	3349.90	2.48
9	SRI LANKA DSR	1234.02	3.34	1211.26	2.67	1031.32	2.19
10	NEPAL	608.41	0.59	4267.13	2.11	5175.91	2.16
11	AUSTRALIA	780.59	1.11	769.74	1.57	1079.75	1.64
12	TURKEY	234.33	0.24	1183.46	1.61	977.54	1.50
13	SOUTH AFRICA	318.39	0.55	635.31	1.11	656.73	1.42
14	SOMALIA	153.99	0.17	506.48	0.67	725.09	0.95
15	NETHERLAND	487.58	0.83	562.61	1.21	924.97	0.89
	TOP 15 COUNTRY EXPORT TOTAL	**78883.36**	**49.36**	**56229.63**	**47.12**	**43422.59**	**42.02**
	GRAND TOTAL	**91774.59**	**59.97**	**71724.62**	**59.72**	**54497.86**	**53.71**

❖ Fixed Vegetable Oil, Cake & Others

EXPORTS OF FIXED VEGETABLE OIL, CAKE & OTHERS IN LAST 3 YEARS

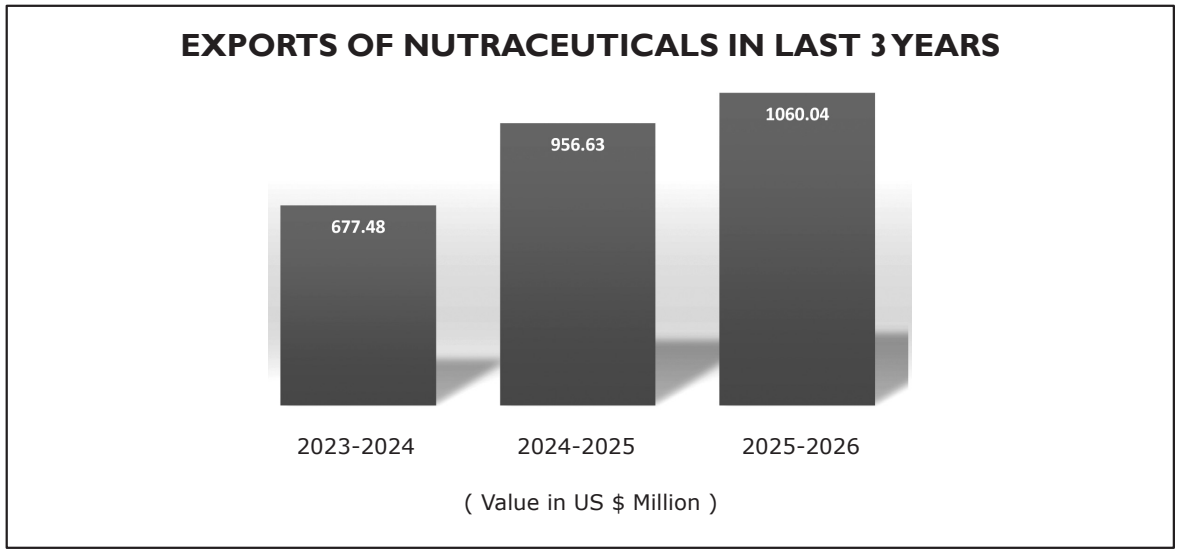


(Value in US $ Million)

❖ TOP 15 EXPORT DESTINATION FIXED VEGETABLE OIL, CAKE & OTHERS

FIXED VEGETABLE OIL, CAKE & OTHERS		April-MARCH 2024 (2023-24)		April-MARCH 2025 (2024-25)		April-MARCH 2026 (2025-26)	
SL.NO	Country	Qty. MT	Value US$ Mn	Qty. MT	Value US$ Mn	Qty. MT	Value US$ Mn
1	U S A	10290.41	25.20	10078.17	24.99	6293.63	17.92
2	CHINA P RP	7928.97	6.87	11393.74	10.19	12429.28	12.38
3	NETHERLAND	1896.49	5.22	1110.61	2.79	1838.94	6.15
4	U ARAB EMTS	1891.24	4.81	2001.14	5.04	2044.16	5.44
5	SOUTH AFRICA	306.87	0.51	2755.03	6.01	1926.52	5.32
6	KENYA	790.04	0.53	1357.92	1.09	2643.55	5.25
7	MALAYSIA	2093.26	4.15	1975.71	3.91	2646.42	5.23
8	KOREA RP	14040.90	4.80	14726.29	5.51	10566.15	4.79
9	SRI LANKA DSR	487.34	0.77	1730.98	2.60	3799.93	4.47
10	MEXICO	1128.43	3.29	1912.70	5.32	2046.09	4.45
11	AUSTRALIA	1301.38	3.47	1861.88	4.35	1912.15	4.38
12	JAPAN	1093.13	0.67	1237.82	0.89	1318.93	4.25
13	ITALY	2066.01	5.09	1803.36	3.94	1135.19	4.21
14	U K	1006.78	3.53	1246.06	4.14	996.18	3.53
15	RUSSIA	196.70	1.01	293.28	1.72	218.00	3.01
	TOP 15 COUNTRY EXPORT TOTAL	**46517.95**	**69.92**	**55484.69**	**82.49**	**51815.12**	**90.78**
	GRAND TOTAL	**68192.22**	**101.75**	**80486.52**	**120.92**	**73691.50**	**127.37**

❖ Nutraceuticals



❖ TOP 15 EXPORT DESTINATION NUTRACEUTICALS

NUTRACEUTICALS		April-MARCH 2024 (2023-24)		April-MARCH 2025 (2024-25)		April-MARCH 2026 (2025-26)	
SL.NO	Country	Qty. MT	Value US$ Mn	Qty. MT	Value US$ Mn	Qty. MT	Value US$ Mn
1	U S A	53943.61	183.13	68611.83	224.07	74316.16	231.87
2	U ARAB EMTS	37303.77	67.55	61643.45	98.50	71735.36	105.90
3	U K	10566.78	40.58	13617.81	53.39	15891.53	64.47
4	CANADA	18414.38	52.32	22233.06	64.42	21577.49	62.53
5	AUSTRALIA	16315.75	49.81	20441.42	55.42	21265.31	56.52
6	NETHERLAND	2493.20	10.83	19221.09	38.52	20994.78	42.09
7	SAUDI ARAB	7827.99	10.86	30082.28	29.49	33176.62	33.10
8	NEPAL	3084.83	15.43	6642.40	23.32	6420.51	23.30
9	SINGAPORE	2804.10	12.84	3430.67	16.24	3702.71	20.28
10	PHILIPPINES	4733.69	12.09	7284.77	15.97	8919.23	19.58
11	THAILAND	1074.47	10.03	3495.11	17.76	4380.91	19.20
12	ITALY	1092.43	3.70	5171.64	18.43	5136.30	18.56
13	KENYA	988.89	5.83	3779.49	10.09	7671.09	16.23
14	SUDAN	473.86	2.54	419.00	2.75	3497.91	13.59
15	BANGLADESH PR	1532.59	7.07	8348.45	14.35	7647.62	12.79
	TOP 15 COUNTRY EXPORT TOTAL	**162650.34**	**484.61**	**274422.47**	**682.72**	**306333.53**	**740.01**
	GRAND TOTAL	**223166.94**	**677.48**	**379038.25**	**956.63**	**444867.18**	**1060.04**

5.1 Activities undertaken

Promotional Awareness Seminars / Exhibition organized by the Council :

Events Abroad :

- Vitafoods Europe 2025, 20th – 22nd May, 2025, Barcelona, Spain.
- Fi Europe 2025, 2nd – 4th Dec., 2025, Paris, France.

Events in India :

- SHEFEXIl participated in the Interaction of HCIM with EPCs & IAs on 9th April, 2025 at New Delhi.
- SHEFEXIL facilitated Visit of Dr. Subrata Gupta, IAS, the the then Secretary, MoFPI, Govt. of India to the Guar Gum Manufacturing Units of M/s. Neelkanth Polymers, Sardarshahr, Churu, Bikaner, Guar Gum Manufacturing Units of M/s. Sunita Hydrocolloids P. Ltd., Jodhpur & M/s. Shree Ram Gum Chemicals Pvt. Ltd., Jodhpur during 12th – 14th April, 2025.
- SHEFEXIL also facilitated Visit of Dr. Subrata Gupta, IAS, the the then Secretary, MoFPI, Govt. of India to the Extract Unit of M/s. Umalaxmi Organics Pvt. Ltd., Jodhpur & M/s. Cultivator Natural Products Pvt Ltd., Jodhpur, Mfg Unit of M/s. Himalaya Wellness Company, Bengaluru, M/s. Sami Sabinsa Group Ltd., Bengaluru & Mfg. Unit of M/s.Natural Remedies Pvt. Ltd., Bengaluru & M/s. Omni Active Health Technologies Ltd., Bengaluru during 15th - 18th April, 2025.
- SHEFEXIL organized a meeting at NIFTEM on 26th April, 2025 under the chairmanship of Dr. Subrata Gupta, IAS, the the then Secretary, MoFPI, Govt. of India with an aim of enhancing the applications and value addition of Guar.
- SHEFEXIL with Dr. Subrata Gupta, IAS, the then Secretary, MoFPI, Govt. of India visited the CSIR Indian Institute of Toxicology Research (IITR), Lucknow on 28th April, 2025 & CSIR - Central Institute of Medicinal and Aromatic Plants (CIMAP) Lucknow & industry interaction in Lucknow, dated 28th April, 2025.
- SHEFEXIL participated in the meeting held under the chairmanship of the Commerce Secretary on 30th April 2025 in Hybrid mode.
- SHEFEXIL participated in the Meeting hosted by NIFTEM.in New Delhi on 26th June, 2025 regarding the Projects submitted to the Guar Gum Association.
- SHEFEXIL participated in the interaction of HCIM with EPCs and IAs on "A Modern, Centralized Exporters Portal in India: A strategic tool to bridge the gap in Trade Information" on 27th May, 2025, at New Delhi.
- SHEFEXIL participated in the meeting held under the chairpersonship of Ms. Priya Nair, Economic Adviser, DoC on 3rd June, 2025 regarding Export ban on Shea Nuts from Burkina Faso, Mali, Togo and Cote d 'Ivoire.
- SHEFEXIL participated in the meeting held on 5th June at New Delhi, organized by EP(Pharma) Div., Department of Commerce, to discuss various issues related to Bharat Health Global Expo 2025.
- SHEFEXIL participated in the meeting held on Bharat Health Global Expo 2025, before Commerce Secretary on 10th June 2025.
- SHEFEXIL participated in the meeting held regarding "A Review Meeting of EPCs is scheduled to discuss various issues with EPCs" under the chairmanship of Shri Nitin Kumar Yadav, Joint Secretary, Department of Commerce, on 12th June, 2025.
- SHEFEXIL participated in the Meeting under the chairmanship of Shri Ajay Bhadoo, Additional Secretary, & DGFT, Department of Commerce on 12th June, 2025 regarding Export ban on Shea Nuts from Burkina Faso, Mali, Togo and Cote d 'Ivoire
- SHEFEXIL participated in the Meeting with EPCs through VC on Export Promotion scheduled held on 20.08.2025 through Virtual Mode under the chairpersonship of Joint Secretary, EP(CAP) Division.
- SHEFEXIL attended the WTO Retreat – Session with EPCs & Industry Associations on 28th August, 2025 at New Delhi.
- SHEFEXIL, along with Ministry of Commerce & Industry & PHARMEXCIL, SHEFEXIL, EPC for Medical Devices, AYUSHEXCIL, SERVICES EPC, and EEPC India, held the Bharat Health Global Expo 2025, during September 4–6, 2025, at Bharat Mandapam, Pragati Maidan, New Delhi.
- SHEFEXIL participated in the Interaction under the Chairmanship of Shri Ajay Bhadoo, Additional Secretary & DG, DGFT, on "Expanding India's Exports to Russia" held on 16/09/2025, New Delhi.
- SHEFEXIL participated as a visitor in Vitafoods Asia 2025 & Food Ingredients Asia 2025, Bangkok, Thailand during 17 – 19th Sept., 2025.
- SHEFEXIL participated in the Natural Health Products Innovation Expo 2025 at Auckland, New Zealand, on 14th Oct., 2025
- SHEFEXIL attended in the Interaction of HCIM with EPCs and IAs in on 29th October 2025 at New Delhi.
- SHEFEXIL participated in the RoDTEP Committee meeting on 30th Oct., 2025 at New Delhi.
- SHEFEXIL participated in the Special Meeting of National Committee on Trade Facilitation (NCTF)

regarding integration of PGAs with SWIFT 2.0, Cabinet Secretary chaired the meeting held on 06.11.2025, New Delhi

- SHEFEXIL attended the virtual meeting on Pilot launch of Bharat Aayat Niryat Lab Setu reg has been scheduled on 04.11.2025.
- SHEFEXIL again participated in the Special Meeting of NCTF under the chairmanship of Cabinet Secretary, regarding integration of PGAs with SWIFT 2.0 as per NTFAP 3.0, held on 6th November 2025 at New Delhi.
- SHEFEXIL participated in the DGFT virtual meeting on 04.11.2025 about Pilot launch of Bharat Aayat Niryat LabSetu - a digital platform that unifies testing and inspection agencies across the country under a single window to demonstrate the features of LabSetu and to facilitate the onboarding process
- SHEFEXIL virtually joined the Brainstorming Session on "Strengthening Market Intelligence in Indian Agriculture" on 25th November 2025.
- SHEFEXIL participated in the 8th India-Myanmar JTC and other preparatory aspects for the 9th India-Myanmar JTC, along with discussion on the draft agenda on 25.11.2025, New Delhi.
- SHEFEXIL participated in the Consultation Meeting with representatives of Indian Nutraceutical Industry on 12.12.2025 under the Chairmanship of Shri A.P. Das Joshi, Secretary at New Delhi-110049.
- SHEFEXIL participated in the meeting held under the chairmanship of Shri Manish Chadha, the then Joint Secretary, Department of Commerce, with Indian Missions and EPCs handling NEA on 10.12.2025 through VC to review India's export performance in NEA countries, discuss issues relating to export monitoring and trade promotion, and examine the challenges faced by Indian industry in these countries.
- SHEFEXIL participated in the meeting held under the chairmanship of Shri Mohit Yadav, Joint Secretary on 15/12/2025 through VC. Sub : to work out/develop a coordinated and impactful strategy for India's BRICS 2026 Presidency.
- SHEFEXIL participated in the meeting on the issue of creation of new tariff lines for Botanicals / Extracts being exported under the 'Others' category and Ambretollide with Director(Customs), New Delhi on 30.12.2025.
- SHEFEXIL participated through VC the Fourth Meeting of the Sub-Committee on Market Access under the Export Promotion Mission-reg.
- SHEFEXIL participated in the "Chintan Shivir", during 19.01.2026 and 20.01.2026 at Udaipur under the chairmanship of Shri Chirag Paswan, Hon'ble Minister for Food Processing Industries, Govt. of India.
- SHEFEXIL virtually participated in the 6th Meeting for Integrated assessment Programme held on 05th Feb., 2026.
- SHEFEXIL participated in the Meeting on Export Interests in the Context of India–EAEU FTA on 06.02.2026, New Delhi under the chairmanship of Mr. Ajay Bhadoo, Additional Secretary, Department of Commerce.
- SHEFEXIL participated in the Virtual Webinar on Minor Forest Produce on 09 February 2026 organized by Deloitte Touche Tohmatsu India LLP.
- SHEFEXIL participated in the Inter ministerial meeting of the Core Committee on Technical Barriers to Trade (TBT) issues held on 12.02.2026 new Delhi, under the chairmanship of Shri Ujjawal Kumar Ghosh, Joint Secretary, Department of Commerce.
- SHEFEXIL virtually participated in the 4th Meeting of Project Approval Committee (PAC) for considering and approving the project proposals under "Central Sector Scheme for Conservation Development and Sustainable Management of Medicinal Plants" of NMPB, Ministry of Ayush, held on 19.02.2026 under the Chairmanship of Secretary, Ministry of Ayush.
- SHEFEXIL participated in the Export Promotion Mission launch event on 20.02.2026, New Delhi, under the chairmanship of Hon'ble Minister of Commerce and Industry, Shri Piyush Goyal
- SHEFEXIL participated in the Meeting regarding the issues related to AYUSHEXCIL, held on 05.03.2026, New Delhi
- SHEFEXIL participated in the Meeting under the chairmanship of Member (Customs), CBIC on 12.03.2026.
- SHEFEXIL virtually participated in the meeting under the chairmanship of Ms. Kapil Chaudhary, Joint Secretary, Department of Commerce, with Indian Missions and EPCs handling NEA countries, held on 11.03.2026 to review India's export performance in NEA countries, discuss issues relating to export monitoring and trade promotion, and examine the challenges faced by Indian industry in these countries.
- SHEFEXIL participated in the meeting organized by FSSAI - Stakeholder Consultation on FSS (Labelling and Display) Regulations, 2020 and related provisions on 19th March 2026 New Delhi.

- SHEFEXIL, along with representatives of Indian Nutraceuticals Industry participated in the meeting held on 19.03.2026 under the Chairmanship of Shri A.P. Das Joshi, Secretary, MoFPI, to discuss in details about the specific issues/concerns of the Indian Nutraceutical industry.
- SHEFEXIL virtually participated in the meeting held on 19.03.2026 to discuss and finalize the list of key export interests and sensitivities for India-EAEU FTA - chaired by Shri Ajay Bhadoo, Chief Negotiator of India-EAEU FTA.
- SHEFEXIL virtually participated in meeting chaired by Shri Mohit Yadav, Joint Secretary, Department of Commerce on March 20, 2026 to review export performance with CIS countries.

5.2 Strategy to maximize exports of products under the purview of this Council

Strategic Objectives

- Achieve desired market shares in the focus markets
- Establish vertical linkages to scale up.
- Productivity
- Improvement in quality
- Consistency
- Competitive edge
- Focus on value additions through product development
- Develop Brand India for sustainable market impacts
- Evolve an inclusive growth model to partner rural poor.

Strategic Initiatives

- Strategy 1 – Increasing the supply of focus products to propel exports from India.
- Strategy 2 – Product and application research to go up on the value chain.
- Strategy 3 – Market development
- Strategy 4 – Development of Brand India

Programme for Inclusive Growth

Concept

Program tackles the lack of growth of the focus products integrated with the interests of tribal cultivators, who are among the most deprived rural poor and include large percentage of women.

Objectives

- Increase production of the products under the purview of this Council significantly in India by 2026.
- Target benefits to beneficiaries – by augmenting their annual income significantly.
- Establish processing units in the growing areas to create an integrated Development model.

6. RESOURCE MOBILISATION

6.1 During the year the number of Members of the Council was 1165. The main sources of revenue of the Council are as follows :

(a) Membership Fees.

(b) Service charges towards issuance of Quality Certificate for Shellac & lac based products.

(c) Service charges for Registration of Shellac & Lac based products.

(d) Laboratory Service Charges.

(e) Processing fees for issuance of Official Certificates for export of food grade Guar Gum to EU.

(f) Processing fees for issuance of Certificate of Registration for Gum Karaya.

(g) Processing fees for issuance of Official Certificates for export of Betel Leaves to EU & UK.

(h) Processing fees for issuance of Official Certificates for export of Food Supplements containing Botanicals to EU & UK.

6.2 In view of the limited membership and limited value of exports, the internal generation of funds continue to remain inadequate. Considerable resources are necessary for maintaining the field level extension services taking up new initiatives and action plans and discharging responsibilities as nodal EPC for NTFPs and its value added variants.

The Council therefore, had to re-orient its activities to draw resource under various ongoing programmes / schemes of Other Ministries of Central and State Governments.

7. SUPPORT AND ESCORT SERVICES

7.1 The Council is re-focusing its services and diversifying its activities to meet the felt requirements of its members. These include :

(a) Availability of trade related data and information.

(b) International production and price trends and preferences.

(c) Situation in the competing countries and major consuming countries.

For this, the Council has stepped up its networking with other service provider/research organizations and Inspection Agencies.

7.2 The Council maintains one Analytical Laboratory at Balarampur in the district of Purulia, West Bengal and carried out Laboratory test of samples for local testing

as well as for export consignments. During the year, dock samples were tested on a routine basis along with samples received from individual exporters to assess the quality. The facilities for sophisticated analytical tests like determination of acid value, saponification value, Iodine Number assessment, etc. have also been developed in our Laboratory and were made available to the Members during the year under review.

It is the only Export Promotion Council in India which is doing Quality Control at the export stage, conducting research, covering the interests of the Growers at the grass-root level and thus, in a way performing the activities of a Commodity Board, which otherwise is run on full government grant.

7.3 The Council is uniquely placed to directly transfer the benefits of success in the International markets to the tribal people who are actively engaged in cultivation, gathering, production and processing of NTFP's. It is estimated that 50 million rural poor and tribals are economically dependent on NTFP's in India.The Council has consciously initiated integrated Development programmes which on one hand promotes the exports of NTFP's & making this exports sustainable through brand promotion & product development and on the other hand, augments income generation capabilities of the Tribals by creating backward linkages into organized cultivation. This is done by generating momentum, by bringing a partnership between NTFPs growers / gatherers & exporting community. Programs enhancing Industry competency & the spin off benefits of employment generation amongst poorer sections attached with Non Timber Forest Produces as planned by the Council.

8. ORGANIZATIONAL MATTERS

8.1 The organizational matters need due attention and consideration for overall improvement, functioning of the Council. To provide services to address the felt requirements of the Members, the Council is required to follow up systematically and submit representations to the different Government Authorities and to this end, the Secretariat needs to be adequately strengthened.

8.2 Membership

The Membership of the Council stood at 1165 as on 31st March, 2026. The Council functions under the overall control and guidance of its Committee of Administration. The members met periodically during the year under report and deliberated upon matters pertaining to export and other related problems. The export promotional measures and ways and means to boost exports were also discussed in these meetings. Based on the advice of Members, of the Committee of Administration of the Council formulated export targets and also set plans of action for export developments.

8.3 Office Set Up

No additional branch or Regional Office was set up during the year under review.

8.4 Meetings

Meetings, including specials meetings with State/ Central Govt., COA meetings and Interactive meetings with the Director General of Foreign Trade, Govt. of India were held during FY 2025-26. Various issues like planning and formulation of export plan, overseas market development, facilities/assistance needed for export promotion / publicity / measure etc. to boost export and other problems concerning the Council were discussed and decisions taken thereon.

8.5 Use of Hindi in the working of the office

All members, the officers and staff are Hindi literate. While communicating with the State Govt. and local level agencies, Hindi is used to the maximum extent.

8.6 Welfare of Schedule Caste / Schedule Tribes / OBC

This matter is high on the agenda and priority of the Council.

9. The Non Timber Forest Produce Information Centre (NTFPIC) — A one-stop Cell for all information related to NTFPs.

The Council has launched a Non Timber Forest Produces Information Centre (NTFPIC) — a one-stop cell for all information related to NTFPs.

- To build a community of Stakeholders by bringing producers, traders, co-operatives and exporters under its umbrella and providing them a platform to highlight the problems faced vis-à-vis support measures needed for export development.
- To nurture and develop new and upcoming exporters.
- To develop International competitiveness.
- To identify scope and export potential for Non Timber Forest Produces.
- Of capacity building through market specific and product specific programmes.
- Of creation and development of comprehensive market information system.
- To interact with state level agencies dealing with procurement, processing and marketing of NTFPs

and providing them information on global market opportunities.

- To ensure full utilization of NTFPs in tribal areas by exploring new uses for products and by improving their marketability through organized efforts abroad and through formulation of suitable export promotional schemes and activities.
- Market reports highlighting current trends of market and demands of Councils products in various countries were prepared and circulated among the members during the year under review.
- Overseas enquiries were circulated among the concerned member firms.
- Names of the overseas buyers of the items concerned coming under Council's purview, were also supplied to the members on request.
- Computers and electronic mail services have been upgraded in the Council's offices to gear up the services to the Members.
- Council's website on the internet www.shefexil.org for giving wider projection of Council's products among the business community worldwide.

10. INTERFACE WITH THE GOVT. AND INPUTS FOR POLICY ETC.

The Council and its members have been in touch with the Govt. agencies on a regular basis. During the year under report, several representations/ recommendations were addressed to different Government departments, both Central and State for modification in the Foreign Trade Policy and Procedure, notifying products, removal of export operational constraints leading to acceleration in export growth, extension of certain facilities for boosting up export of Council's products and some of these suggestions / proposals were partially or fully accepted by the Govt. Besides, necessary feedback required by the concerned authorities from time to time, the Council also prepared and submitted policy suggestions for FY 2025-26, among others.

It must be stressed that this aspect of the activity of the Council is very important and needs to be properly addressed. It is a fact that because of low value of export, the visibility of the Council and the product as a whole tends to be low. Yet, it is like a sleeping beauty who needs a dear and affectionate touch to spring up. As stated earlier, the potential for growth is real and true and is very much there. Nor will this be investment intensive. It is necessary that the initiatives of the Council are not seen as efforts to seek more entitlement but as efforts to focus avoidable cost centres or cost-points such as incidence of local level taxes, low weightage on timely clearance & movements of Export Consignments etc.

Considering the nature of the products, the export intensity and mandate of the Council, the Council should play the role of and have the status of a Commodity Board for total, integrated and holistic development of Lac and other NTFPs based Industry.

11. EXPORT OPERATIONAL CONCERNS AND ASSISTANCE

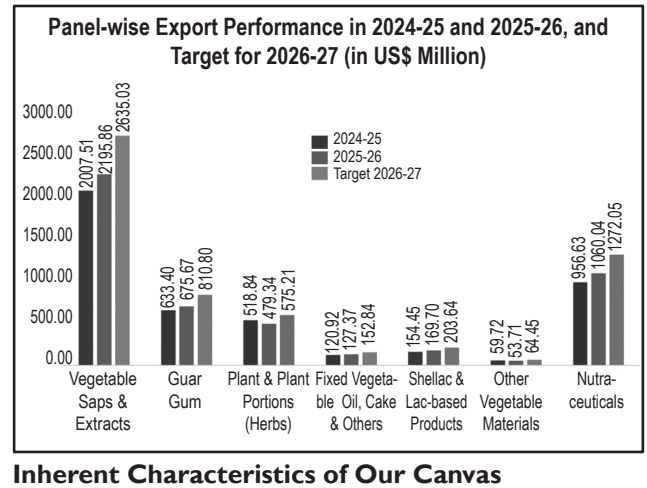
The Council rendered necessary assistance to individual member-exporters to overcome their day to day operational problems regarding delay/non-settlement of pending benefits. An indication as to the type of cases handled and settled by the Council during the year under report can be had from below :

1. Case of Advance License and other taken up with DGFT/Zonal Jt. DGFT, Customs Excise etc.
2. MAI Scheme.
3. Recommendation for Visa/Passport.

Apart from the above, the Council continued its efforts to provide timely assistance to Shellac exporters for speedy execution of Export orders and finding solutions to the concerns related to exports through liaison with various agencies. The Council has also continued its effort to settle disputes/complaints between the exporters and importers of shellac. During FY 2025-26 the complaints received were attended to for amicable settlement.

12. OUR GOALS AND CHALLENGES

(IN US$ MILLION)



Inherent Characteristics of Our Canvas

- Per capita exports is low (Total exports/Activity population)

- Converse – Employment per Rs million exports is high
- Focus Employment of Tribals and Women
- Exports in the hands of MSME's.
- Continue to be in the mould of a Cottage & SSI Industry
- Business will not reach critical mass to trigger character changes
- A doubling of exports will result in 100% increase in the income of the focus Group

The tactical path to goal achievement

- **The Marketing Initiatives**
  - **Marketing Programmes**
    - Initiate Industry level brand promotion initiatives.
    - Implement marketing initiatives
    - BSMs
    - Participation in Trade fairs
    - Panel specific Trade Delegations
    - Selective advertising

Information & Quality Assurance Support

- SHEFEXIL Information Cell– to harness information & disseminate the same to the Stakeholders to develop International competitiveness
- Provide Technical & Quality Assurance assistance for enhancing reach and acceptability of botanical Herbs in global markets

Addressing the Industry competencies

- Competency development and increased opportunities
- Training & Skill upgradation for tribal population living near Indian forests
- Entrepreneurship development programmes among tribal youth
- Sustainable employment generation for tribal women

Consolidate NTFPs trade

- Entrepreneurship development programme
- Collaborate with Forestry and Agricultural Institutes
- For Value addition of these products
- Training of New entrepreneurs
- Aimed at the Tribal youth

Reduce Risks associated with vagaries of nature

- Financially viable and sustainable Insurance scheme
- For the growers
- During cultivation, collection and storage of NTFPs
- Against traditional vagaries of Nature

Annexure – I

MEMBERS OF THE PRESENT COMMITTEE OF ADMINISTRATION OF THE COUNCIL

1.	**PANEL : SHELLAC & LAC BASED PRODUCTS INDUSTRY** SHRI ANUP KUMAR AGARWALA CHAIRMAN, SHEFEXIL PARTNER M/S. RAJ KUMAR SHELLAC INDUSTRIES BHAGAT CHAMBER, 12A, N. S. ROAD, 5TH FLOOR, ROOM NO. 1, KOLKATA - 700 001.	2.	**PANEL : FIXED VEG. OIL CAKES & OTHERS** MS. NANDINI MERCHANT VICE-CHAIRMAN, SHEFEXIL DIRECTOR M/S. ENCORE NATURAL POLYMERS PVT. LTD. 405-408, NAVBHARAT ESTATES, B-WING, 4TH FLR., 172, ZAKARIA BUNDER RD., SEWRI (W), MUMBAI - 400015, MAHARASHTRA
3.	**PANEL : SHELLAC & LAC BASED PRODUCTS INDUSTRY** SHRI HEMANT SARAF CEO M/s. SITARAM SARAF 86, RAJA BASANT ROY ROAD, KOLKATA - 700 029, WEST BENGAL	4.	**PANEL : OTHER VEG. MATERIALS INDUSTRY** SHRI PRADEEP KUMAR SHAW DIRECTOR M/s. HIND SUTER SHELLAC P. LTD. 49/K, DR. ABANI DUTTA ROAD, SALKIA, HOWRAH - 711106, WEST BENGAL
5.	**PANEL : VEGETABLE SAPS & EXTRACTS OF HERBS INDUSTRY** SHRI HITESH PATEL MANAGING DIRECTOR M/S. K. PATEL PHYTO EXTRACTIONS PVT LTD. 507 EUREKA TOWER MINDSPACE, OFF LINK ROAD, MALAD WEST, MUMBAI - 400064, MAHARASHTRA.	6.	**PANEL : VEGETABLE SAPS & EXTRACTS OF HERBS INDUSTRY** DR. BENNY ANTONY DIRECTOR M/S. ARJUNA NATURAL PRIVATE LIMITED DESOM PO ALUVA - 683102, ERNAKULAM, KERALA.
7.	**PANEL : VEGETABLE SAPS & EXTRACTS OF HERBS INDUSTRY** DR. ANJU MAJEED GROUP EXECUTIVE CHAIRPERSON M/S. SAMI-SABINSA GROUP LIMITED 19/1 & 19/2, 1ST MAIN, 2ND PHASE, PEENYA INDUSTRIAL AREA, BANGALORE - 560058, KARNATAKA.	8.	**PANEL : NUTRACEUTICAL INDUSTRY** SHRI ACHAL CHAUHAN (CO-OPTED) CEO & DIRECTOR M/S. BACFO PHARMACEUTICALS (INDIA) LTD, AKC GROUP OF COMPANIES. AKC HOUSE, E-27 DEFENCE COLONY RING ROAD, NEW DELHI – 110024
9.	**PANEL : GUAR GUM INDUSTRY** SHRI P K HISSARIA DIRECTOR M/S. SUNITA HYDROCOLLOIDS PVT. LIMITED E - 394, PHASE 2ND, M I A, BASNI, JODHPUR – 342005, RSJASTHAN.	10.	**PANEL : GUAR GUM INDUSTRY** SHRI SHIVSHANKER JAISANSARIA DIRECTOR M/S. K.C. (INDIA) LTD C/O. M/S. NEELKANTH POLYMERS (A UNIT OF K.C. INDIA LTD.), RIICO INDUSTRIAL AREA, P.O. : SARDARSHAHR, DIST : CHURU - 331403, RAJASTHAN

11.	**PANEL : GUAR GUM INDUSTRY** SHRI UDAY MERCHANT DIRECTOR M/S. LUCID COLLOIDS LTD. 401, A-WING , NAVBHARAT ESTATE, ZAKARIA BUNDER ROAD, SEWRI (W), MUMBAI - 400015, MAHARASHTRA.	12.	**PANEL : OTHER VEG. MATERIALS INDUSTRY** SHRI S. SUBRAMANIAN PARTNER, M/S. SHRI BRAMMANAYAGI PALMFIBRE EXPORT PLOT NO.57, DOOR NO.1/57B, V.M.S.NAGAR-SOUTH, TUTICORIN - 628 004, TAMIL NADU.
13.	**PANEL : HERBS INDUSTRY** MRS VELIA K RAJA DIRECTOR M/S. P.S.S.KRISHNAMURTHI EXPORTS (P) LTD C-18 & C-19A, SIPCOT INDUSTRIAL COMPLEX, TUTICORIN - 628008, TAMIL NADU		

ACKNOWLEDGEMENT

The Committee of Administration of Shellac & Forest Products EPC wishes to place on record its sincere thanks to all the members of the Council for their wholehearted co-operation in the matter of export promotion of Non Timber Forest Produces and its value added variants.

The Committee of Administration of Shellac & Forest Products EPC also wishes to place on record its grateful thanks to the Ministry of Commerce and Industry, Department of Commerce, Govt. of India for its continued support and assistance.